

Results presentation · first-half of 2017

VP Bank Group in figures



VP Bank in the first half of 2017

Strong income and profit growth

Group net income of CHF 31.5 million (+28.8%)

Cost/income ratio of 64.6% (68.9%*)

Increase in all sources of revenue

Increase in costs resulting from agreement with authorities in North Rhine-Westphalia (NRW)

Excellent inflow of net new money

Net new money of CHF 1.1 billion (-0.2 billion)

All locations with positive net new money performance

Sound balance sheet

Tier 1 ratio of 25.9% (27.1%**)

Standard & Poor's rating: A-/Positive/A-2

Extremely healthy balance sheet

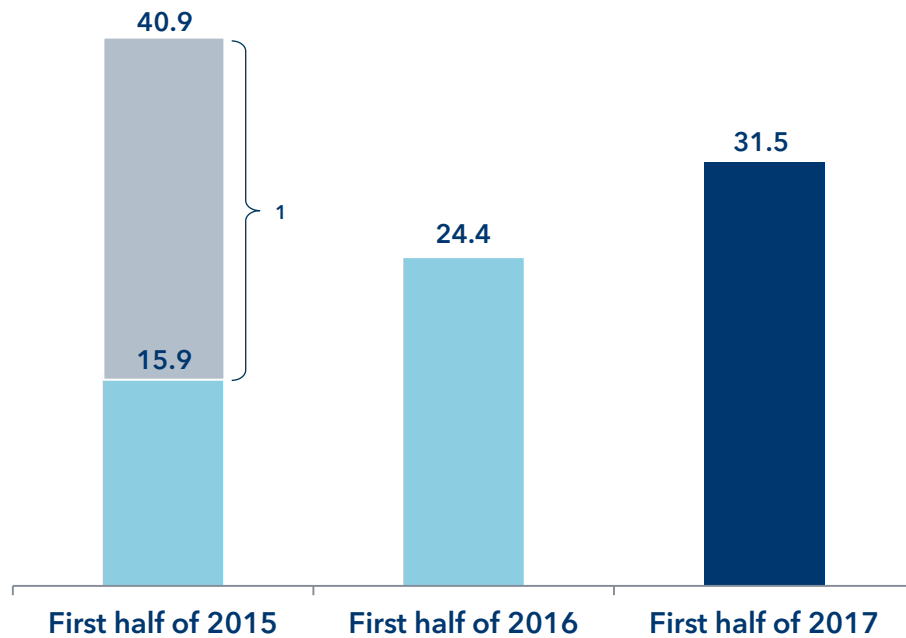
High level of liquid assets

* as at 30 June 2017

** as at 31 December 2016

Adjusted Group net income rises

Group net income in CHF million



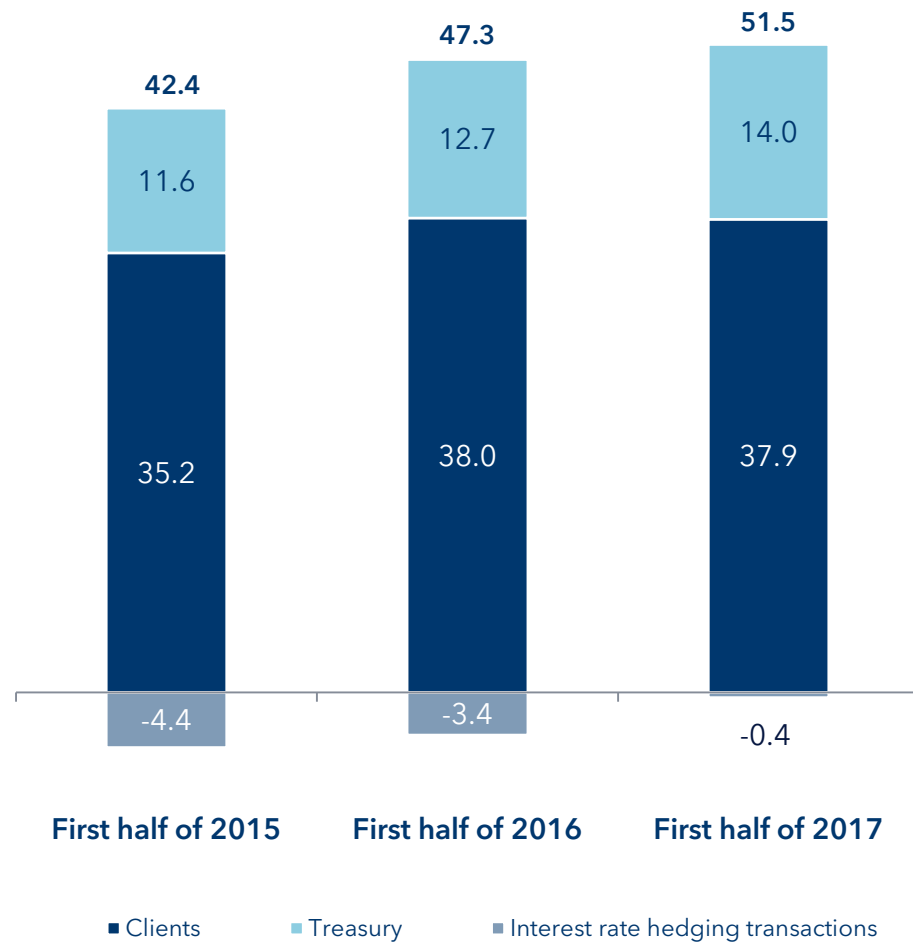
Income statement in CHF million

	First half of 2015	First half of 2016	First half of 2017
Operating income	172.5	129.8	151.1
Operating expenses	-133.2	-101.5	-117.2
Taxes	1.7	-3.9	-2.5
Group net income	40.9	24.4	31.5

- Significant improvement in Group net income over the last three years
- Up 74% in first semester of 2017 after adjustment for NRW

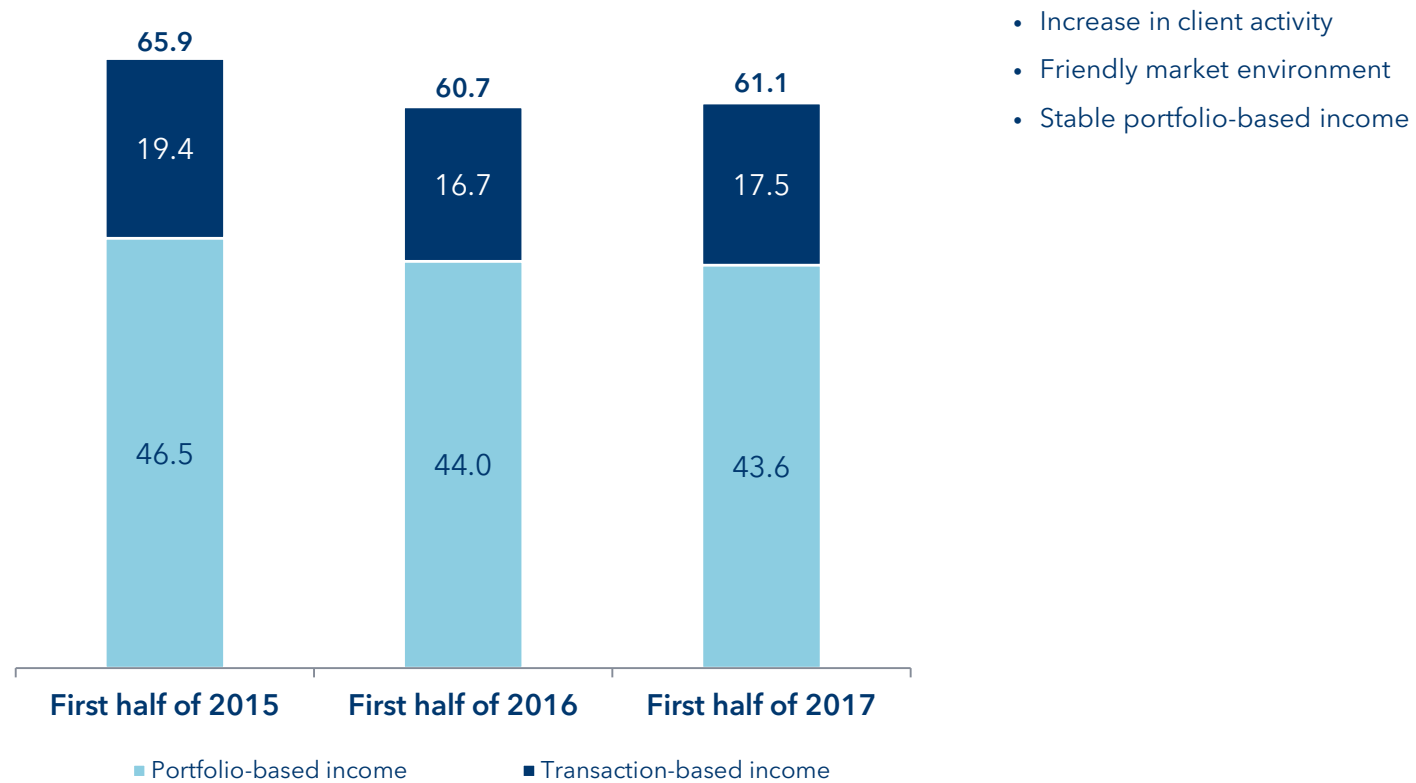
¹ One-off effect due to the integration of Centrum Bank

Interest income (in CHF million)

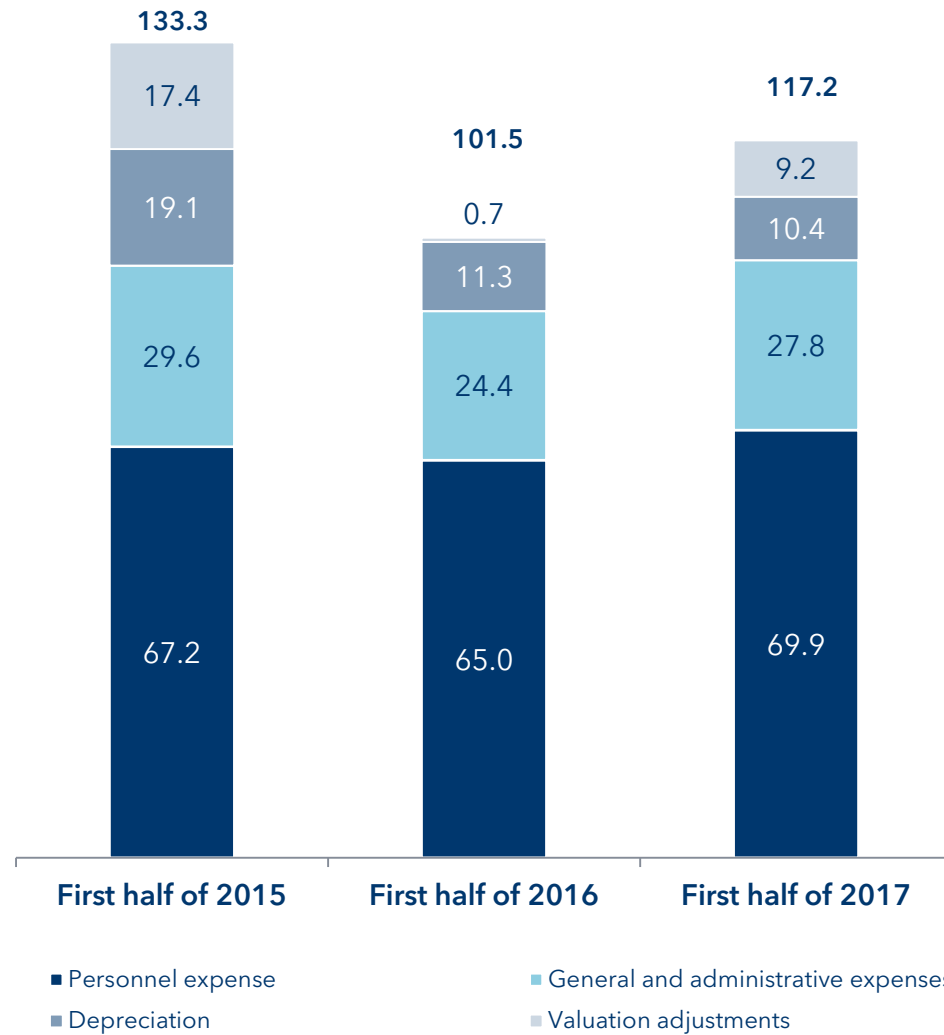


- Volume increase in client lending and financial investments
- Decline in client deposits
- Active treasury management

Commission business and services (in CHF million)

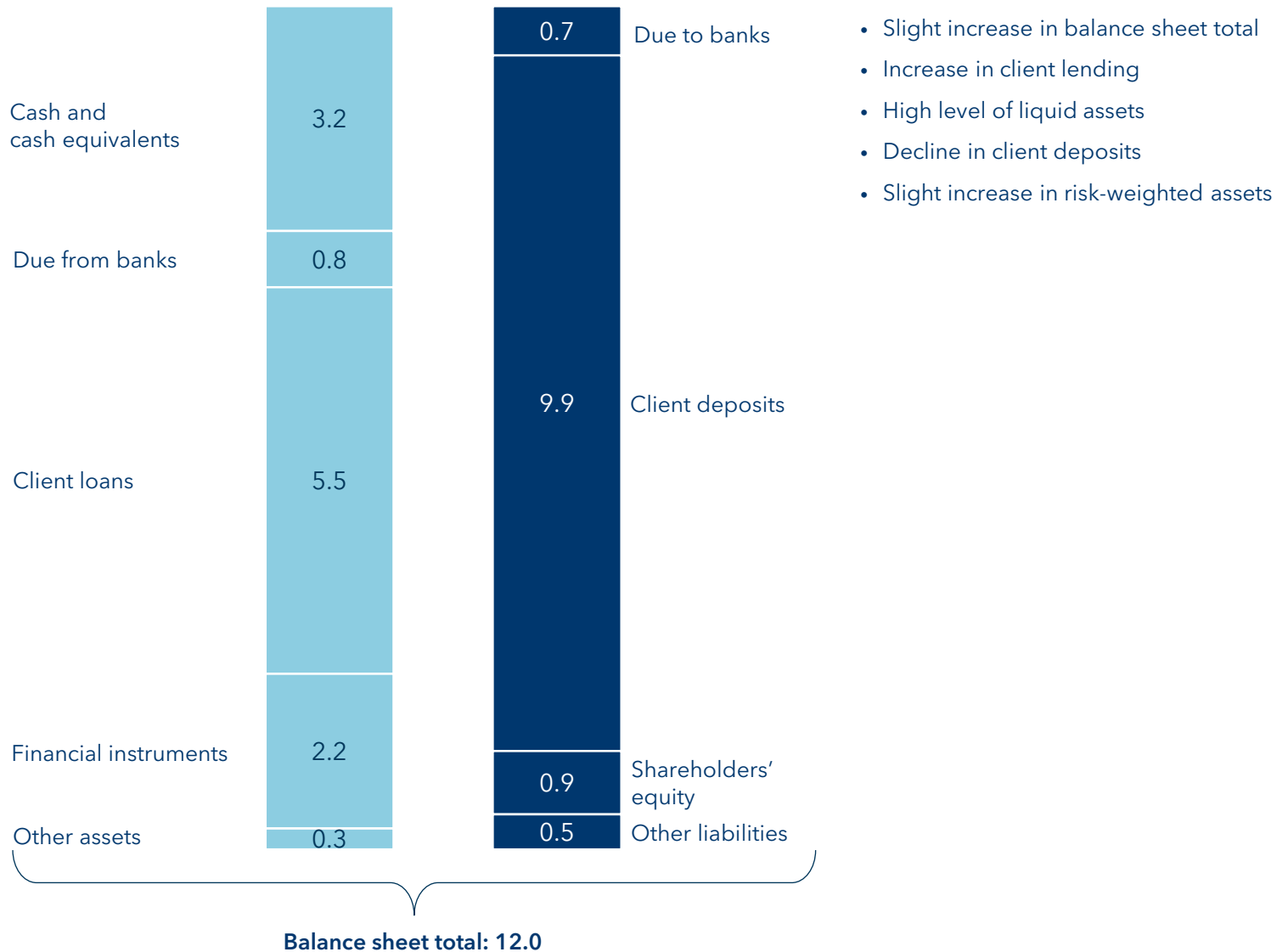


Operating expenses (in CHF million)



- Provisions for the agreement with the authorities in North Rhine-Westphalia
- Client advisor growth initiatives and recruitment campaign
- Digitisation
- Brand renewal

Solid balance sheet as of 30 June 2017 (in CHF billion)



Strong balance sheet ratios

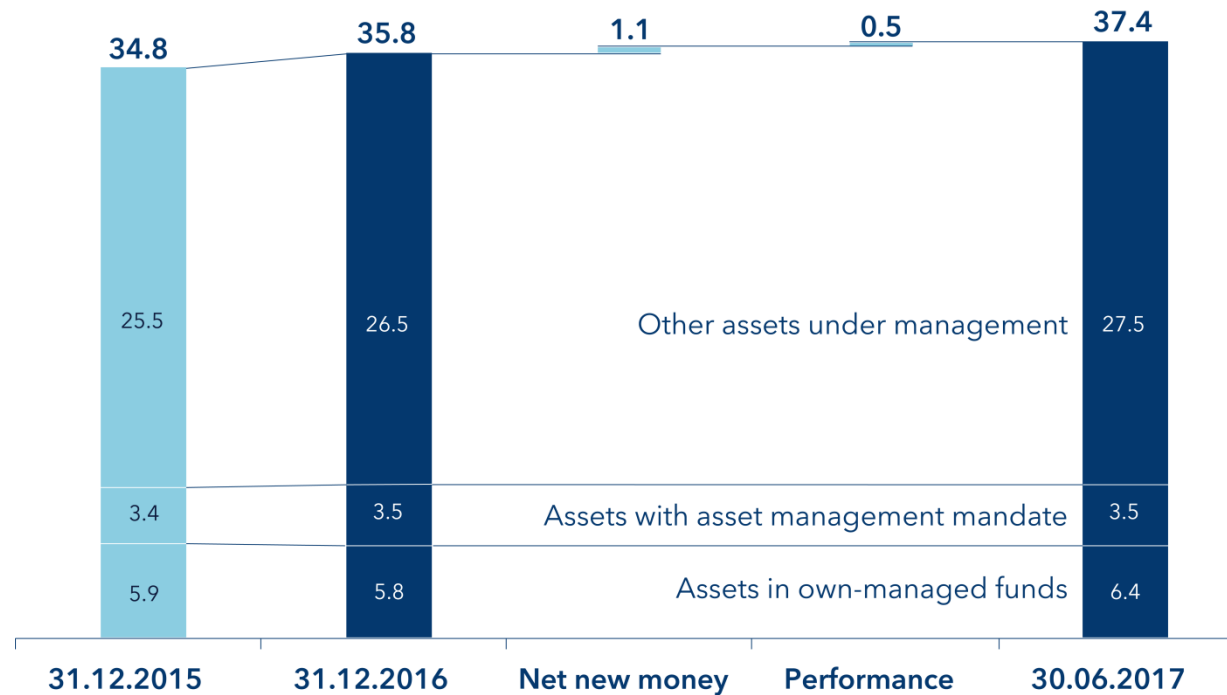
	31.12.2015	31.12.2016	30.06.2017
Balance sheet total in CHF billion	12.4	11.8	12.0
Risk-weighted assets in CHF billion	3.7	3.5	3.6
Equity in CHF million	918.1	936.9	942.3
Core capital in CHF million	911.2	938.5	937.0
Tier 1 ratio	24.4%	27.1%	25.9%
Leverage ratio ¹	7.0%	7.8%	7.6%
Loan-to-deposit ratio ²	46.5%	52.2%	55.8%
Non-performing loans ³	0.4%	0.9%	1.1%

¹ Ratio of allocable shareholders' equity to balance sheet total.

² Ratio of client loans to client deposits.

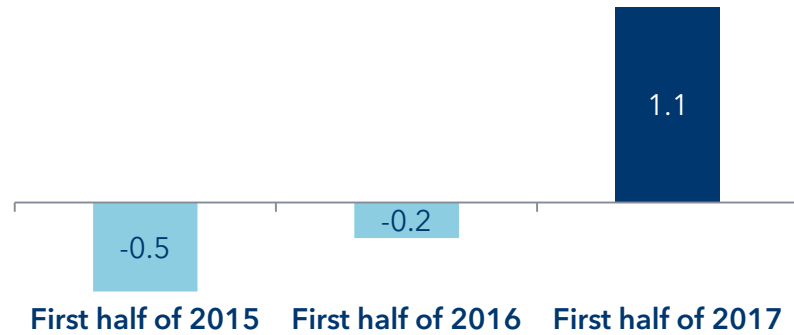
³ Ratio of non-performing loans to client loans.

Increase in client assets under management (in CHF billion)



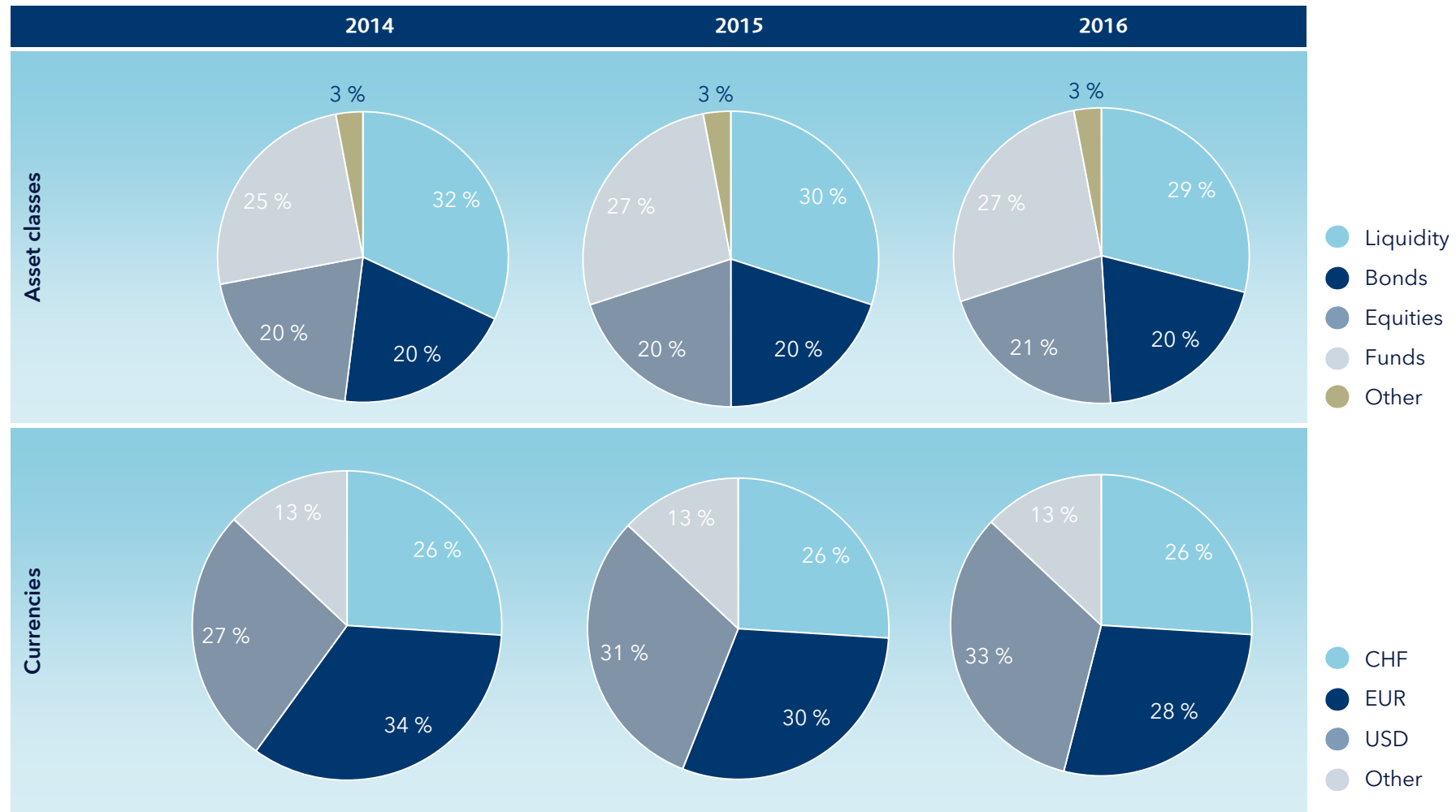
- Increase in client assets under management
- Positive development of inflow of net new money and performance
- Expansion of fund business

Net new money (in CHF billion)



- Continuous improvement in inflow of net new money over the last three years
- All locations have made a positive contribution
- Significant inflows in fund services and at international locations
- Recruitment of new client advisors shows some initial success
- Inflows from existing clients

Minimal changes in asset classes / currencies



Segment overview as of 30 June 2017

	Client Business Liechtenstein	Client Business International	Corporate Center	Group
Business volume in CHF ¹	29.1 billion	13.8 billion	-	42.9 billion
Net new money in CHF	0.0 billion	1.1 billion	-	1.1 billion
Pre-tax net income in CHF	54.7 million	5.4 million	-26.1 million	33.9 million
Gross margin in basis points ²	63	59	-	-
Headcount in FTEs	179	240	338	757

¹ Client assets under management and client loans.

² Operating income divided by average business volume.

Summary

Growth in line with strategy

- Client advisor recruitment campaign
- Inflow of net new money at all locations

Strong operative performance

- Increase in revenues
- Further development of front-office activities

Secure and stable Bank

- High level of liquid assets
- Solid equity and strong tier 1 ratio
- Excellent Standard & Poor's rating



Contact address and agenda

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Agenda

- Annual results 2017, media and analysts conference: 6 March 2018
- Annual general meeting of shareholders 2018 27 April 2018
- Ex-dividend date: 2 May 2018
- Record date: 3 May 2018
- Dividend payment: 4 May 2018
- Semi-annual results 2018: 21 August 2018

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