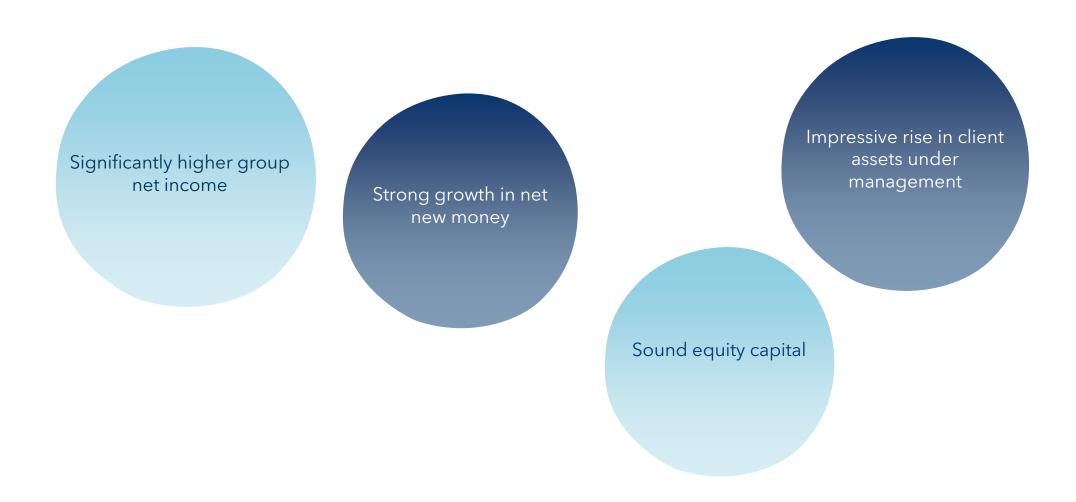


# VP Bank Group in figures



# 2020 Semi-annual results





## Good operating performance, sound capital base



Net group income **CHF 14.4 million** 

CHF 35.3 million (1H 2019)

Impacted by valuation adjustments on individual loan item

Profit before valuation adjustments and taxes

CHF 41.5 million

CHF 36.5 million (1H 2019)

**Steady increase** 

Cost income ratio 66.1 %

68.6 % (1H 2019)

**Further improvement** 



Net inflow of new money

CHF 1.0 billion

CHF 1.2 billion (1H 2019)

Continued strong inflow in challenging market environment



Extremely stable key balance sheet figures

Tier 1 ratio 20.1 %

20.2 % (end of 2019)

Very good capital base

Rating: Standard & Poor's A/Stable/A-1

Confirmed on 17 July, outlook reduced to negative

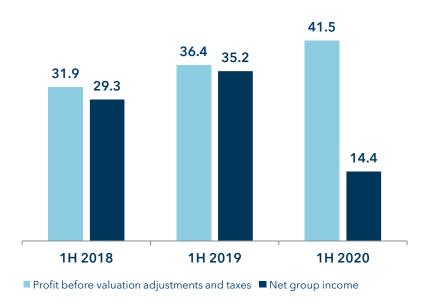
Figures as at 30 June 2020



# Operating result improves in challenging environment

- 14% higher operating result in 1st half of 2020
- Higher earnings on commission business and services, while costs remain stable

#### **Profit in CHF million**

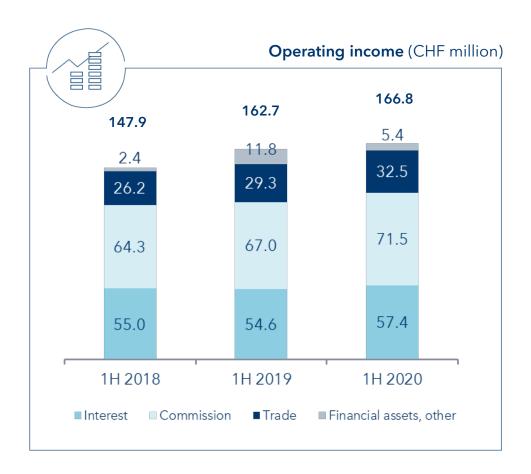


### Income statement in CHF million

	1H 2018	1H 2019	1H 2020
Operating income	147.9	162.7	166.8
Operating expenses (excluding valuation adjustments on credit risks)	-116.0	-126.3	-125.3
Profits before valuation adjustments and taxes	31.9	36.4	41.5
Valuation adjustments	0.5	3.6	-20.9
Taxes	-3.1	-4.8	-6.2
Net group income	29.3	35.2	14.4



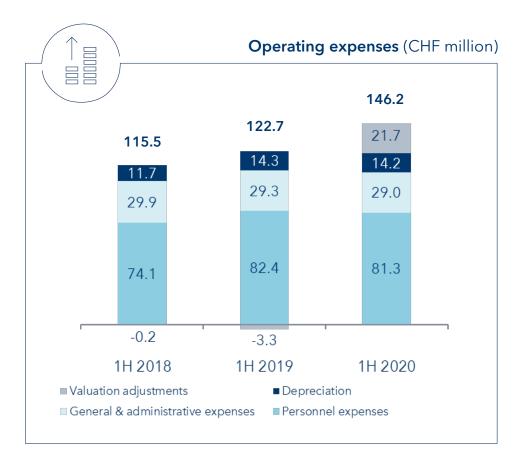
## Earnings growth thanks to higher commission and trading activities



- Interest income CHF 2.8 million or 5.1% higher
  - Interest margin expanded
  - Interest income from treasury activities stable
- Commission income CHF 4.5 million or 6.7% higher
  - Higher transaction-dependent earnings due to higher volumes in Q1 2020
  - Lower recurrent earnings
- Trading profits CHF 3.2 million or 11.1% higher
- Financial assets minus CHF 6.4 million due to lower fair value impact



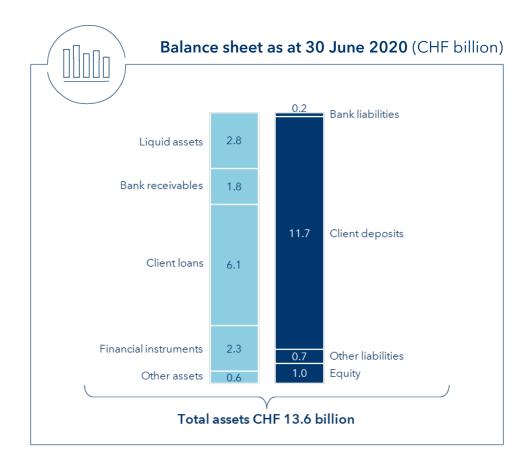
## Costs remain stable



- Cost discipline
  - Personnel expenses CHF 1.1 million or 1.3% lower
  - General & administrative expenses CHF 0.3 million or 1.0% lower
- Valuation adjustments, provisions and losses CHF 25.1 million higher due to valuation adjustment on an individual item of around CHF 20 million and net releases of minus CHF 3.3 million in the previous year



### Sound balance sheet structure



- Sound assets
  - High liquidity position
  - Client lending reduced by 10.9%
  - Receivables from banks 149% higher
- Stable refinancing
  - Client deposits account for 87% of total assets
  - Client deposits 3.5% higher
- Strong equity capital, tier 1 at 20.1%



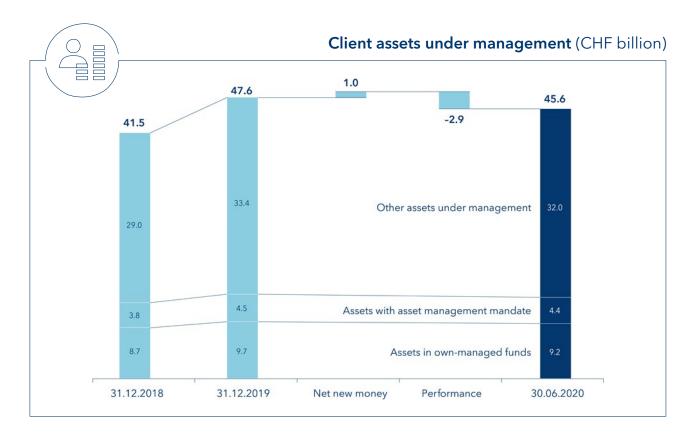
# Equity capital requirements comfortably exceeded

	31 December 2018	31 December 2019	30 June 2020
Risk-weighted assets in CHF billion	4.5	4.8	4.8
Core capital (CET 1) in CHF million	942.8	979.0	963.7
Tier 1 ratio (CET 1 ratio)	20.9%	20.2%	20.1%
Liquidity coverage ratio (LCR)	142.6%	213%	176.7%
Leverage ratio	7.3%	7.1%	7.0%
Loan to deposit ratio	58.6%	60.1%	51.7%
Non-performing loans	0.4%	0.8%	1.7%
S&P Rating	A/stable/A-1	A/stable/A-1	A/stable/A-1*

<sup>\*</sup>S&P confirmed the good "A" rating on 17 July 2020, while at the same time changing the outlook to negative.



# Client assets sink due to market performance



- Net inflow of new money CHF 1.0 billion
- 4.2% reduction in client assets under management due to COVID-19
- Client assets incl. custody assets of CHF 52.0 billion



# Geographically broad based

## Segment overview as at 30 June 2020

	Client Business Liechtenstein	Client Business International	Corporate Centre	Group
Business volumes in CHF <sup>1</sup>	29.5 billion	22.2 billion	_	51.7 billion
Client assets under management in CHF	25.5 billion	20.1 billion	-	45.6 billion
Net new money in CHF	-0.1 billion	1.1 billion	-	1.0 billion
Pre-tax results in CHF	38.1 million	-0.3 million	-17.2 million	20.6 million
Gross margin in basis points <sup>2</sup>	61.6	65.8	-	-
Workforce in FTE	193	336	379	908

<sup>&</sup>lt;sup>1</sup> Client assets under management and client lending



 $<sup>^{\</sup>rm 2}\,{\rm Operating}$  income divided by average client assets under management

# VP Bank share price performance in comparison





## Summary

# Challenging market environment, good operating results

- Group earnings impacted by valuation adjustments on individual loan item
- Higher earnings before taxes and provisions
- Inflows of new money from new and existing client advisors
- Position strengthened in the Nordics market

#### Secure and stable bank

- High liquidity position
- Sound equity capital and strong Tier 1 ratio
- Excellent Standard & Poor's "A" rating





## Contact address and agenda

## Disclaimer

#### **Investor Relations**

Paul H. Arni, Chief Executive Officer

Roger Barmettler, Chief Financial Officer a.i.

#### **Contact**

Rudolf Seuhs, Senior Corporate Communications Manager T +423 235 65 22, F +423 235 66 20 investor.relations@vpbank.com 
www.vpbank.com → Investor Relations

#### Agenda

Annual results 2020: 09 March 2021
Annual general meeting of shareholders 2021: 30 April 2021
Ex-dividend date: 04 May 2021
Record date: 05 May 2021
Dividend payment: 06 May 2021
Semi-annual results 2020: 17 August 2021

This presentation has been prepared by our employees using sources that we regard as reliable. We have exercised the utmost care in the production of this presentation, which is intended solely for your information. However, we can offer no guarantee or assurance regarding the completeness, accuracy or current correctness of its contents.

In particular, the information contained in this presentation does not constitute an offer, a solicitation to make an offer or a public advertisement for participation in transactions or other business activities involving the products and/or services described herein.

Regarding the risks that you should be aware of when availing yourself of products and/or services described in this presentation, we refer you to the relevant descriptions of the risks involved, e.g. the booklet entitled "Risks in Securities Trading" published by the Liechtenstein Bankers Association, and recommend that you seek the advice of a qualified specialist (client advisor). We expressly renounce any liability for losses or detriments claimed to have been incurred on the basis of the information contained in this presentation with regard to the products and/or services of VP Bank Group.

The content of this presentation is protected under copyright law. Any utilisation other than for private use requires our prior authorisation.

#### © VP Bank Ltd

Aeulestrasse  $6 \cdot 9490 \text{ Vaduz} \cdot \text{Liechtenstein} \cdot \text{T} + 423 \ 235 \ 66 \ 55 \cdot \text{F} + 423 \ 235 \ 65 \ 00$  info@vpbank.com  $\cdot$  www.vpbank.com  $\cdot$  VAT no. 51.263  $\cdot$  Reg. no. FL-0001.007.080

